

## PACRC Board of Directors Meeting Minutes for December 19, 2019

Present: Steve Flanery, Eric Pickar, David L'Esperance, Kirsten Hollenbeck, Nick Johnson, Angie McKie, Vera Kowal, Ann Hengen, Jana White, Malcom Chapman, Kumar Veluswamy, Pete Cappa

Absent: Lisa, Wendy, Amy, Valerie

Meeting called to order.

Minutes moved and approved.

Financial report: Angie - no major changes on the balance sheet. We are 12k ahead of where we were last year. We are doing better in our business. Pop Up was 17k ahead of last year. Salaries and payroll is higher this year, about 12k more. More revenue means more time needed by staff. Bottom line - we look good!

Moved and approved.

Executive Director: Nick discussed 2020 family series sponsors and sponsor prospects. First show is January 19, 2020. The Hunt event was very successful; there were 13 people present, and most were donors and/or sponsors for PACRC. Nick was able to socialize with the donors - very positive. Nick discussed the December shows and attendance. Alex Massa show is sold out.

Development Endowment Committee: Nick discussed the draft endowment/bequest brochure.

New Business:

Popup Party Updates - Nick proposed his draft for criteria for participation by CMOs; the same was discussed by the Board.

Kumar: PACRC should get in front of the school board to discuss the partnership and its history; there are new board members and administrators that would benefit from this. If anyone wants a tour to see the condition of the schools, Kumar can set this up.

CMO Reports:

Kirsten: NYE tickets are selling fast!

Ann: Dinner theatre was very well attended.

David: had a great holiday singing series, with 3 performances left.